

WIDER RESOURCES

There are lots of brilliant resources that can help you. My favourites are the short video talks and articles (ironic as I have just written a book) but they give you a taster and allow you to follow the links through to the book if you want to know more.

VIDEO TALKS

Brown, B. The power of vulnerability. TED talk.

Colantuono, S. The career advice you probably didn't get. TED talk.

Cuddy, A. Your body language shapes who you are. TED talk.

Heffernan, M. Wilful blindness and dare to disagree. TED talk.

Mohr, T. Playing big and inner critic. TED talks.

Pink, D. Drive: the surprising truth about what motivates us. RSA animation.

Reid, E. Why we pretend to be workaholics. *HBR Ideacast*.

Sandberg, S. Why we have too few women leaders. TED talk.

Saujani, R. Teach girls bravery not perfection. TED talk.

Shirley, D. S. Why do ambitious women have flat heads. TED talk.

Slaughter, A. M. Can we have it all? TED talk.

Tomasdottir, H. Feminine response to Iceland's financial crisis. TED talk.

ARTICLES SPECIFICALLY ABOUT WOMEN IN PROFESSIONAL SERVICE FIRMS

Kumra, S., & Vinnicombe, S. (2008). A study of the promotion to partner process in a professional services firm: How women are disadvantaged. *British Journal of Management*, 19, s65–s74.

The road less travelled; why women's path to partnership in consulting firms is still not straight. *NBI Consulting and Source 2015*.

USEFUL RESEARCH STUDIES WITH PARTICULAR RELEVANCE TO PROFESSIONAL SERVICE FIRMS

The McKinsey Women Matter series of articles and research studies.

PwC, *The Female Millennial: A new era of talent 2015*.

Cracking the code – KPMG YSC and The 30% club 2014 – UK sample.

KPMG Women’s Leadership Study – Moving Women Forward into Leadership Roles — US sample, 2016.

ARTICLES

Correll, S., & Simard, C. (2016). Vague feedback is holding women back. *Harvard Business Review*, April 29.

Eagly, A., & Carli, L. (2007). Women and the labyrinth of leadership. *Harvard Business Review*.

James, K. T., & Arroba, T. (2005). Reading and Carrying. *Management Learning*.

Kay, K., & Shipman, C. (2014). The confidence gap. *The Atlantic Magazine*, May.

Knight, R. (2016). How to fake it when you are not feeling confident. *Harvard Business Review*, June.

Molinsky, A. (2016). Everybody suffers from imposter syndrome – here’s how to handle it. *Harvard Business Review*, June.

Schwartz, T., & McCarthy, C. (2007). Manage your energy not your time. *Harvard Business Review*, October.

van Ogtrop, K. (2015). Why ambition is not working for women. *Time Magazine*, October 12.

BOOKS

Babcock, L., & Laschever, S. (2008). *Why women don't ask: The high cost of avoiding negotiation – and positive strategies for change*. Upper Saddle River, NJ: Princeton University Press.

Babcock, L., & Laschever, S. (2009). *Ask for it: How women can use the power of negotiation to get what they really want*. New York, NY: Bantam Dell.

Barsh, J., & Cranston, S. (2012). *How remarkable women lead: The breakthrough model for work and life*. New York, NY: Crown Business.

Bohnet, I. (2016). *What works: Gender equality by design*. Cambridge, MA: The Belknap Press of Harvard University Press.

Cain, S. (2013). *Quiet: The power of introverts in a world that can't stop talking*. London: Penguin Books.

Cuddy, A. (2016). *Presence: Bringing your boldest self to your biggest challenges*. London: Orion Publishing Group Ltd.

Gladwell, M. (2002). *The tipping point: How little things can make a big difference*. USA: Little, Brown and Company.

Goleman, D. (2014). *Focus: The hidden driver of excellence*. New York, NY: HarperCollins Publishers.

Goleman, D. (1999). *Working with Emotional intelligence*. Bloomsbury Publishing PLC.

Grant, A. (2016). *Originals: How Non-conformists change the world*. London: Ebury Publishing.

HBR: *10 best reads – leadership/managing yourself/managing others*, Harvard Business School Press. This series of volumes pull together what the editors of the Harvard Business Review consider to be the best HBR articles in a given business subject area.

Heffernan, M. (2012). *Wilful blindness: Why we ignore the obvious*. London: Simon & Schuster UK Ltd.

Hewlett, S.A. (2013). *Forget a mentor, find a sponsor: The new way to fast-track your career*. Boston, MA: Harvard Business Review Press.

Hewlett, S.A. (2014). *Executive presence: The missing link between merit and success*. New York, NY: HarperCollins Publishers.

Huffington, A. (2015). *Thrive: The third metric to redefining success and creating a happier life*. London: WH Allen.

Ibarra, H. (2015). *Act like a leader, think like a leader*. Boston, MA: Harvard Business Review Press.

Kay, K., & Shipman, C. (2015). *The confidence code: The science and art of self-assurance – what women should know*. New York, NY: HarperCollins Publishers.

Meers, S., & Strober, J. (2013). *Getting to 50/50, how working parents can have it all*. Piatus.

Mohr, T. (2015). *Playing big: A practical guide for brilliant women like you*. London: Penguin Random House.

Rock, D. (2009). *Your brain at work*. HarperBusiness.

Sandberg, S. (2013). *Lean in: Women, work, and the will to lead*. London: WH Allen.

Shipman, C., & Kay, K. (2009). *Womenomics: Work less, achieve more, live better*. New York, NY: HarperCollins Publishers.

Slaughter, A-M. (2015). *Unfinished business: Women men work family*. Canada: Random House Trade Paperbacks.

Tannen, D. (1996). *Talking From 9-5: Women and men at work: language, sex and power*. New York: HarperCollins Publishers Inc.

Thomson, P., Laurent, C., & Lloyd, T. (2015). *The rise of the female executive: How women's leadership is accelerating cultural change*. Hampshire: Palgrave Macmillan.

Williams, J. C., & Dempsey, R. (2014). *What works for women at work: Four patterns working women need to know*. New York & London: New York University Press.

Wittenberg-Cox, A. (2010). *How women mean business: A step by step guide to profiting from gender balanced business*. West Sussex: John Wiley & Sons Ltd.

Wittenberg-Cox, A., & Maitland, A. (2009). *Why Women Mean Business*, West Sussex: John Wiley & Sons Ltd.