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Orienting privacy literacy toward social change

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Abstract

Purpose – This article advocates that privacy literacy research and praxis mobilize people toward changing the technological and social conditions that discipline subjects toward advancing institutional, rather than community, goals

Design/methodology/approach – This article analyzes theory and prior work on datafication, privacy, data literacy, privacy literacy and critical literacy to provide a vision for future privacy literacy research and praxis.

Findings – This article (1) explains why privacy is a valuable rallying point around which people can resist datafication, (2) locates privacy literacy within data literacy, (3) identifies three ways that current research and praxis have conceptualized privacy literacy (i.e. as knowledge, as a process of critical thinking and as a practice of enacting information flows) and offers a shared purpose to animate privacy literacy research and praxis toward social change and (4) explains how critical literacy can help privacy literacy scholars and practitioners orient their research and praxis toward changing the conditions that create privacy concerns.

Originality/value — This article uniquely synthesizes existing scholarship on data literacy, privacy literacy and critical literacy to provide a vision for how privacy literacy research and praxis can go beyond improving individual understanding and toward enacting social change.

Keywords Privacy literacy, Data literacy, Critical literacy, Datafication, Surveillance capitalism, Libraries

Paper type Conceptual paper

Introduction

Data-driven systems increasingly structure societies, economies and governments (Cohen, 2019; Zuboff, 2019). Many people remain unaware of what data these systems extract and how institutions use data, raising significant questions about privacy (among other things) (Arora, 2019; Cohen, 2013). Specifically, the concern is that such systems are "dedicated to prediction but not necessarily to understanding or to advancing human material, intellectual, and political well-being" (Cohen, 2013, p. 1927). One response calls for educational efforts that increase people's understanding, or literacy, of digital data flows (Livingstone *et al.*, 2020; Pangrazio and



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Sefton-Green, 2020). Yet literacy does not operate autonomously: teaching someone to understand something does not automatically improve their life (Graff, 2010; Street, 2003). Privacy literacy scholars and practitioners thus need to orient their research and praxis toward social change. In this article, I advocate that privacy literacy research and praxis aim to mobilize people toward changing the technological *and* social conditions that nudge subjects toward advancing institutional, rather than community, goals.

This is an ambitious vision. But privacy is too valuable, and datafication too formidable, to demand anything less. While some scholars suggest that privacy is too narrow a concept to successfully mobilize against data extraction (Hagendorff, 2018; Zuboff, 2019), this article demonstrate that a more thorough understanding of privacy – both its origins as a concept and its purpose in human life – renders privacy a worthy rallying point around which to resist datafication. The article begins by explaining how the conditions of datafication threaten privacy. Next, it draws on privacy scholarship and theory to argue that privacy is a valuable rallying point around which to resist datafication. It then shifts focus to literacy, articulating the connection between data literacy and privacy literacy. Following that, the article identifies three ways that scholars and practitioners have conceptualized privacy literacy and offers a shared purpose that orients privacy literacy research and praxis toward social change. Finally, the article concludes by explaining how critical literacy can help scholars and practitioners enact this vision of privacy literacy. I hope that scholars and practitioners can use this paper as a roadmap to connect with other like-minded efforts and to strengthen their own work in service of protecting the privacy necessary for shared human flourishing.

The conditions of datafication

Data-driven systems quantify human experiences – transforming them into data – and generate value from that data. This process of datafication requires extracting information from and about people, often through networked digital devices, apps and platforms, analyzing the data and using the results to make decisions and/or sell products and services. The data extracted from people becomes a form of capital, yielding wealth and/or power to those who accumulate it. Indeed, while datafication raises many important concerns related to knowledge production, it exists primarily as a vehicle for wealth production and thus must be addressed as a matter of political economy (Cohen, 2019).

Such extraction intensifies privacy concerns, but the technology companies that drive datafication downplay its extractive dimension by calling what they do with data "sharing." Their privacy policies typically contain a section on sharing with third parties, which can include other businesses owned by the same company, service providers, advertisers and government agencies. Yet these policies lack clarity about what specific types of data companies distribute to third parties, making it difficult for people to understand where their data may flow (Kumar, 2016). Nevertheless, people must accept these legalese-laden, boilerplate terms to use the services, which gives private companies immense leeway to tilt the consumer relationship in their favor (Cohen, 2019; Richards, 2022).

In addition to perpetuating such asymmetrical relations, the rationale of accepting the terms of service turns decisions about data governance into matters of individual responsibility (did you read the terms?) and choice (do you agree?). This reflects a broader shift of privacy protection as the duty of individuals rather than governments or corporations (Baruh and Popescu, 2017; Hagendorff, 2018; Matzner *et al.*, 2016; Solove, 2013). But even when people do take steps to manage their information, such as by adjusting privacy settings, these strategies do little to curtail platforms' access to data. Indeed, there's not much people can do to limit data flows. Social buttons such as Facebook's "Like" and "Share" not only funnel data from across the Web into Facebook, but they also track individuals as they traverse the Web (Gerlitz and

Helmond, 2013). Other dominant platforms, including Google, Amazon, Microsoft and Apple, use similar tracking features, and opting out is impossible (Hill and Mehrotra, 2019).

Pervasive data tracking exposes people to surveillance from corporations, governments and peers. The dangers of this surveillance include individual consequences ranging from reputational harm to imprisonment or even death, and societal ramifications such as concentrated private corporate power, eroded public governance and exacerbated inequality (Benjamin, 2019; Browne, 2015; Cohen, 2019; Crawford, 2021; Eubanks, 2017). For business scholar Shoshana Zuboff (2019), this surveillance threatens human nature by giving platforms the power to subvert free will and modify human behavior as they see fit. It portends the death of individuality and the disappearance of autonomy, leaving people with no refuge or escape from the surveillance apparatus. She contends that a concept like privacy, while "vital [...] nonetheless fall[s] short in identifying and contesting the [...] unprecedented" logic of surveillance capitalism (Zuboff, 2019, p. 14). However, I argue that the problem lies not with the insufficiency of privacy itself, but with the liberal foundations upon which privacy has been conceptualized in regulation and public discourse. To explain why this is problematic, the next section delves into privacy scholarship and theory.

Loosening privacy from its liberal foundations

Privacy is an "essentially contested" concept, containing multiple meanings that cannot be resolved into a singular core idea (Mulligan et al., 2016). Privacy encompasses:

[...] (among other things), freedom of thought, control over one's body, solitude in one's own home, control over personal information, freedom from surveillance, protection of one's reputation, and protection from searches and interrogation (Solove, 2008, p. 1).

Additionally, what is deemed private is historically and culturally contingent. For instance, in ancient Greece and Rome, public nudity and mixed-gender public bathing was acceptable, and in medieval Europe and colonial America, sexual relations typically occurred within earshot or view of other family members or neighbors (Solove, 2008). Privacy practices are similarly contingent. Outside of highly studied Western contexts (Arora, 2019), social media users in the Arab Gulf abide by Islamic concepts of honor, modesty and reputation when managing their online presence (Abokhodair and Vieweg, 2016). In South Asia, where families often share mobile phones, women selectively lock, delete and avoid certain information and apps to avoid patriarchal scrutiny and judgment (Sambasivan *et al.*, 2018). Such shifts across time and space indicate that privacy is not a static idea, but a dynamic practice. Privacy is something people are constantly achieving in the course of social action. Given this, efforts to support privacy may be more effective if they focus not on what privacy *is*, but what privacy *does* (Dourish and Anderson, 2006). However, approaching privacy as ongoing action (i.e. practice) rather than abstract idea (i.e. knowledge) or process (i.e. critical thinking) also requires recognizing privacy as a social, rather than individual, value.

Although scholars have long advocated for a more social understanding of privacy, most policymaking and public discourse treats privacy as individual right (Cohen, 2013; Nissenbaum, 2010; Regan, 1995; Richards, 2022; Solove, 2008, 2013). In this perspective, an individual's privacy right must be balanced against social interests, positioning privacy as part of a zero-sum game. Such zero-sum framing ignores the collective benefit that privacy offers. When thoughts, intellectual explorations, conversations, transactions or relationships are sheltered by privacy, people can explore new, unorthodox or provocative directions with greater comfort, which in turn fosters creativity, innovation and resistance to dominant perspectives (Cohen, 2013; Richards, 2022; Solove, 2008). Privacy also enables communities who are fighting for social or political change to organize and mobilize, which explains why governments and powerful leaders embrace surveillance and the technologies that enable it (MacKinnon, 2013).

Despite the value privacy offers to individuals and societies, the increasing sophistication of data-driven technologies that facilitate government, corporate and interpersonal incursions into seemingly private actions has prompted many to label privacy as disappearing or dying (John and Peters, 2017; Richards, 2022). Communication scholars John and Peters (2017) contend that worries about the death of privacy have persisted for decades "because the modern right to privacy was born out of the conditions of its violation, not its realization" (p. 293). When lawyers Warren and Brandeis (1890) declared privacy as "the right to be let alone" (p. 193) in an article credited as the foundation of privacy law, they positioned privacy as a negative right – freedom from something, like intrusion, rather than a positive right – freedom for something, like exercising agency.

Warren and Brandeis's (1890) conception of privacy arose from their concerns about people's ability to use handheld cameras to (sometimes surreptitiously) document candid moments and publicize them in newspapers, potentially embarrassing upper-class society. Their right to privacy is thus inextricably tied to changing social and technological circumstances, resulting in "a concept that was broken before it was built" (John and Peters, 2017, p. 294). Broken because it only became something to value in the moment social elites felt they were losing it. Such conditions render privacy as something to defend, rather than enjoy. Privacy discourse, with its focus on protecting people's autonomy in the face of concerns posed by new technologies, embodies this defensive posture (Masur, 2020). Yet movements for change cannot just fight *against* something. They must also stand *for* something [The Red Nation (Albuquerque, New Mexico), 2021]. Shifting privacy from a negative right to a positive right involves more than changing semantics. It also requires shifting the mindset from which we are accustomed to approaching privacy.

The conception of privacy as a right to be protected in the name of self-determination, which has dominated discourse from Warren and Brandeis (1890) through Zuboff (2019), rests on a liberal-humanist foundation of the self as an autonomous individual. However, legal theorist Julie Cohen (2013) argues:

[...] the liberal self who is the subject of privacy theory and privacy policymaking does not exist [...][T]he self who is the real subject of privacy law and policy is socially constructed, emerging gradually from a preexisting cultural and relational substrate (p. 1904).

Rather than protect autonomy, Cohen (2013) explains that privacy "protects the situated practices of boundary management through which the capacity for self-determination develops" (p. 1904). She characterizes the space in which this capacity develops as "breathing room."

When technologies serve surveillance functions, that is, when they encroach on that breathing room, they shape how people make sense of the world and themselves. When this surveillance is distributed across political and commercial actors, people lose the ability to pursue meaningful agendas toward human flourishing. Cohen calls this "modulation," a form of surveillance that derives power from its ordinariness. Modulation threatens privacy because it subtly moves people to act in ways that serve institutional interests rather than social well-being (Cohen, 2013). Here, we see clear parallels between Zuboff and Cohen. But where Zuboff bemoans surveillance capitalism's exploitation of human nature, Cohen warns that modulation alters people's subjectivity:

Modulation is a mode of privacy invasion, but it is also a mode of knowledge production designed to produce a particular way of knowing and a mode of governance designed to produce a particular kind of subject. Its purpose is to produce tractable, predictable citizen-consumers whose preferred modes of self determination play out along predictable and profit-generating trajectories (Cohen, 2013, p. 1917).

Why do these differences matter? Zuboff believes surveillance capitalism threatens human autonomy, and her reading leaves people powerless to fight its incursion. Cohen believes modulation constructs people differently, leaving room for people to push back and resist such framings. Data and privacy literacy research and praxis offer avenues to enact such resistance. The next section explains how privacy has been conceptualized in data literacy.

Locating privacy literacy within data literacy

Several literature reviews have identified privacy as a key component of data literacy (Bhargava et al., 2015; Crusoe, 2016; Gebre, 2022; Koltay, 2015; Matthews, 2016; Wolff et al., 2016). In their illustration of modern literacies, Bhargava et al. (2015) include privacy management at the nexus of digital literacy, media literacy and data literacy. A different illustration of data literacy activities includes privacy, consent, anonymization and security and access controls as ethical considerations (Matthews, 2016). The ethical use of data often appears in definitions of data literacy (e.g. D'Ignazio and Bhargava, 2015; Prado and Marzal, 2013; Wolff et al., 2016), and some argue "that data literacy is essentially an ethical imperative" (Bhargava et al., 2015, p. 17, emphasis in original), since "data collection and retention has privacy implications" (Hautea et al., 2017, p. 920). Being data literate thus involves knowing not only how to analyze datasets but also what effects such analysis has. From this perspective, data literacy entails recognizing whether "the data used has been collected without the subjects' informed consent [...] or [is] used to discriminate against people (Bhargava et al., 2015, pp. 15–16), since "no one wants to inadvertently breach the privacy of others" (Frank et al., 2016, p. 6).

Some data literacy approaches center privacy by focusing on raising people's awareness of personal data collection and use (Gebre, 2022; Pangrazio and Selwyn, 2019), while others emphasize the importance of adopting "strategies and tactics to manage and protect privacy and resist being profiled and tracked" (Pangrazio and Sefton-Green, 2020, p. 214). Privacy is also a topic of classroom-focused data literacy efforts (Matthews, 2016; Pangrazio and Cardozo-Gaibisso, 2021). Crusoe (2016) deepens the connection by defining data literacy as:

[...] the knowledge of what data are, how they are collected, analyzed, visualized and shared, and is the understanding of how data are applied for benefit or detriment, within the cultural context of security and privacy (p. 38, emphasis added).

Here, security and privacy are the encompassing conditions in which data literacy occurs. Below, I illustrate how privacy permeates each element of this definition.

Knowledge of what data is includes recognizing that data points are often stored or linked with identifiers like name, birthday or identification numbers (Crusoe, 2016). The privacy issue here is that such aggregation can reveal facts about people. For instance, analysis of Facebook likes can yield information about people's political beliefs, sexual orientation and drug use (Halliday, 2013). Knowledge of how data is collected includes recognizing that data-driven technologies, including smartphones, fitness trackers, web trackers, traffic systems, payment systems, internet providers and government systems, gather data (Crusoe, 2016). Most American adults acknowledge the widespread nature of data collection and believe this poses privacy concerns related to data use and security (Auxier *et al.*, 2019).

Knowledge of how data is analyzed involves understanding that data is used to detect patterns and tell stories (Crusoe, 2016). Yet the outcomes of such analysis can be invasive, for instance, when a retail company analyzes purchase records to identify which customers are pregnant (Duhigg, 2012; Richards, 2022). Knowledge of how data is visualized involves understanding processes of converting data into visual representations that make stories and patterns easier to observe (Crusoe, 2016). This can reveal sensitive information, such as when a

fitness app's map of user activity indicated the location of US military bases (Pérez-Peña and Rosenberg, 2018). Knowledge of how data is shared involves understanding that given the value of data, it often flows from one entity to another (Crusoe, 2016). Though common, such data flows raise privacy concerns, as when the data analytics firm Cambridge Analytica harvested data from more than 50 million Facebook users and used it to target political advertising and influence elections (Rosenberg *et al.*, 2018). Understanding the benefits and costs of data use involves recognizing that data "can tell a story about us that we may not agree with, or which may paint an inaccurate picture of ourself" (Crusoe, 2016, p. 40). Such inaccuracies can have dire consequences, as when one woman's credit history was ruined by inaccurate claims that she intended to create and sell methamphetamines (Mui, 2011).

Indeed, Crusoe (2016) takes the links between data literacy and privacy as a given, explaining that:

The security and privacy of one's data is paramount[.] and one must live with the expectation that, at some point, data will be compromised. Thus, knowing which additional steps to take is simply a part of current life experience (pp. 34-35).

However, the privacy issues mentioned above cannot be rectified through individual steps. Although people can limit some data collection and sharing by adjusting privacy settings and using tracker blockers, most data collection and use lies beyond people's individual control. Meaningful privacy protection requires changes in corporate business models, legal regulation and technology design (Cohen, 2019; Hartzog, 2018; Maréchal *et al.*, 2020). I argue that privacy literacy research and praxis can play an important role in mobilizing people toward advocating for such social changes. In the following section, I explain how existing work has conceptualized privacy literacy and offer a shared purpose to guide future work.

Orienting privacy literacy as knowledge, process and practice toward social change

Scholars and practitioners have conceptualized privacy literacy in different ways, characterizing it as (1) knowledge about information flows and how to limit them, (2) a process of critical thinking about information flows and (3) a practice of enacting appropriate information flows (Kumar et al., 2020). This section explains each conceptualization, defining their goals and noting the extent to which each has centered individual versus social dimensions of privacy. It concludes by proposing a shared purpose to animate privacy literacy research and praxis toward social change.

Privacy literacy as a form of knowledge

The knowledge-based conceptualization is prevalent in privacy literacy research and praxis. Here, a privacy-literate person is someone who knows *what* happens to information disclosed online and *how* to limit the spread of information (Park, 2013; Trepte *et al.*, 2015). Trepte *et al.* (2015), who developed an influential privacy literacy scale, differentiated these two components as factual/declarative knowledge and procedural knowledge, while Park (2013; Park and Jang, 2014) labeled them knowledge/awareness and behavior/skill, respectively. Both recognize that effectively managing information requires knowledge of technical features, institutional practices (i.e. of organizations collecting data as well as digital service providers), and relevant policy, law and regulation. This awareness-and-skill conceptualization of privacy literacy underpins several studies (Bartsch and Dienlin, 2016; Desimpelaere *et al.*, 2020; Epstein and Quinn, 2020; Harborth and Pape, 2020; Prince *et al.*, 2022; Sindermann *et al.*, 2021), though some focus more on the knowledge/awareness side (e.g. Morrison, 2013) and others on the skills/behavior side (e.g. Choi, 2023; Liu *et al.*, 2017).

Research advancing the knowledge-based conceptualization employs statistical analysis to make empirical claims about factors that influence privacy literacy, links between privacy concerns and privacy literacy, demographic and personality differences in privacy literacy and outcomes of privacy literacy (Bartsch and Dienlin, 2016; Baruh et al., 2017; Choi, 2023; Epstein and Quinn, 2020; Harborth and Pape, 2020; Liu et al., 2017; Morrison, 2013; Park, 2013; Prince et al., 2022; Sindermann et al., 2021). Broadly speaking, the knowledge-based conceptualization strives toward behavior change. The goal of privacy literacy here is to increase people's awareness of information flows and how to manage them such that they adopt more privacy-protective behaviors. Earlier research in the knowledge-based conceptualization saw privacy literacy as a means of rectifying the privacy paradox – the idea that although people express privacy concerns, they do not take actions to manage information flows (Bartsch and Dienlin, 2016; Baruh et al., 2017; Morrison, 2013; Trepte et al., 2015). More recent work sees privacy literacy as a means to combat broader social concerns such as government and corporate surveillance, data tracking, consumer profiling (Desimpelaere et al., 2020; Harborth and Pape, 2020; Liu et al., 2017; Prince et al., 2022; Sindermann et al., 2021) and digital inequality (Choi, 2023; Epstein and Quinn, 2020; Park, 2013: Park and Jang. 2014), though it largely focuses on individual action.

Some researchers have discussed the need for action beyond the individual level, such as in policymaking, legal regulation and technology and interface design (Park, 2013; Park and Jang, 2014; Prince et al., 2022; Sindermann et al., 2021). But these calls still serve the aim of individual behavior change because they advocate the provision of clearer information about data flows so people can take the "right" steps. For instance, Park (2013) insightfully notes that a data protection policy premised on knowledge of information flows "may be fundamentally flawed" given how few users actually understand what happens to their information (p. 232). Yet instead of advocating for new policymaking regimes to govern data, they propose future research investigate individual psychological and circumstantial factors that may affect privacy literacy. Similarly, in their introduction to a consumer research journal's special issue on privacy literacy, Langenderfer and Miyazaki (2009) note that "Because federal lawmakers have adopted [...] a hands-off approach with respect to private data collection and exchange, it has become increasingly incumbent upon individuals to take an active role in the ways they safeguard their own personal information" (p. 383). Again, the response to ineffective regulatory practices is for individuals to pick up the slack.

This reflects what scholars call a self-management approach to privacy (Baruh and Popescu, 2017; Hagendorff, 2018; Matzner et al., 2016; Solove, 2013). While laudable, this approach is ineffective because it overestimates the extent to which rationality informs people's actions, disregards the complexity of privacy and its social value, and overlooks the fact that the potential harms of aggregated data collection are impossible to assess at the initial point of data collection. In contrast, Epstein and Quinn (2020) note that "[f]uture-oriented thinking about privacy should acknowledge that different privacy dimensions may require distinct policy solutions, as will different groups within society" and advocate that privacy literacy "capacity-building efforts should expand on questions of structural inequality" (p. 10). Thus, even individual-focused privacy literacy efforts must acknowledge the social determinants that influence whether and how people can manage their privacy.

Privacy literacy as a process of critical thinking

While the knowledge-based conceptualization pervades research in the fields of media and communication, psychology and business, library and information studies (LIS) largely conceptualizes privacy literacy as a process of critical thinking. This is likely due to the field's longstanding connection to information literacy. In this conceptualization, a privacy-

literate person is one who reflects on how information is used and makes a conscious decision informed by their beliefs or values (Hartman-Caverly and Chisholm, 2021; Rotman, 2009; Wissinger, 2017). Rotman (2009) outlined privacy literacy as a five-step process of understanding how information fits in social context, recognizing where information goes, realizing the privacy implications of disclosure, evaluating potential threats, and deciding how and when to disclose information, which Wissinger (2017) established as a form of critical thinking. This goes beyond the knowledge-based conceptualization by recognizing that different situations may require different kinds of responses (Pingo and Narayan, 2019). Here, privacy literacy is "a cognitive experience or thought process that takes place as information is shared" (Wissinger, 2017, p. 380).

Where research advancing the knowledge-based conceptualization focuses on measuring privacy literacy, research advancing the process-based conceptualization employs qualitative methods to understand people's perceptions and experiences surrounding privacy literacy (Bowler et al., 2017, 2019; Chi et al., 2018; Chisholm and Hartman-Caverly, 2023; Hartman-Caverly and Chisholm, 2020; Jones et al., 2019; Jones, Asher, et al., 2020; Jones and Hinchliffe, 2023; Kumar et al., 2020; Pangrazio and Cardozo-Gaibisso, 2020; Pangrazio and Selwyn, 2018; Pingo and Narayan, 2019; Stoilova et al., 2020; Vitak et al., 2018) and to develop interventions like educational programs, workshops and games to help people engage in critical reflection about privacy and data flows (Chisholm and Hartman-Caverly, 2022; Hartman-Caverly et al., 2023; Pangrazio and Cardozo-Gaibisso, 2021; Raynes-Goldie and Allen, 2014). Here, the goal of privacy literacy is to encourage people to consider the implications of their actions and make decisions that prioritize privacy. The process-based conceptualization sees privacy literacy as a response to increased data tracking and the consequent inequities it exacerbates (Bowler et al., 2017; Hartman-Caverly and Chisholm, 2021; Pangrazio and Selwyn, 2018; Pingo and Narayan, 2019; Stoilova et al., 2020), as well as issues of health and well-being (Chisholm and Hartman-Caverly, 2022). LIS experts and practitioners note that librarians, given their long-standing professional commitments to protect patron privacy and support literacy and learning, can play an important role in advancing privacy literacy (Givens, 2015; Jones, Asher, et al., 2020; Lowe, 2016; Wharton, 2018; Wissinger, 2017).

Publications using the process-based conceptualization initially positioned privacy literacy as a largely individual duty, with one guide stating that "[u]ltimately, in this age of extensive data mining, marketing, and diminished privacy controls, users must take responsibility for ensuring their own private information" (Givens, 2015, p. 12). More recent work has acknowledged the limits of individual action in responding to societal concerns about data-driven technologies. For instance, Hartman-Caverly and Chisholm (2021) advocate that "[r]obust privacy literacy instruction should unveil the backend processes of personal data collection and manipulation, and subject them to critical examination—to the limited extent that this is possible" (p. 147). With this in mind, they designed a privacy literacy workshop that "seek[s] to empower students with actionable information in privacy literacy instruction while honestly acknowledging individual users' limited ability to influence [data] collection" (Hartman-Caverly et al., 2023, p. 243). They presented participants with "decision-making frameworks and tools for determining their own online persona priorities, articulating areas of risk, identifying compromised and defunct digital accounts, and shredding some of their digital baggage" and facilitated a series of activities to help participants reflect on their privacy priorities and develop plans to align their digital presence with those priorities (Hartman-Caverly et al., 2023, p. 244). Similarly, Kumar and Byrne (2022) offered a set of learning objectives called the 5Ds of privacy literacy to help children strengthen their privacy decision-making skills.

However, focusing on individual decision-making perpetuates the insufficient self-management approach to privacy (Baruh and Popescu, 2017; Hagendorff, 2018; Matzner *et al.*, 2016; Solove, 2013). Furthermore, children do not only want to learn more about how to manage information flows; they also want companies to improve their privacy practices (Livingstone *et al.*, 2020). Approaches to privacy literacy that center individual actions (as in the knowledge-based conceptualization) or decisions (as in the process-based conceptualization) are limited in their ability to change the conditions that create privacy concerns.

Privacy literacy as a practice of enacting information flows

While the knowledge- and process-based conceptualizations treat privacy literacy as largely cognitive, the practice-based conceptualization treats it as experiential. Here, privacy literacy is something people do. A privacy literate person is someone who acts on information in a way that aligns with the social context(s) in which they are embedded (Kumar, 2022). This conceptualization acknowledges that people's actions are influenced by social, cultural, economic, political, historical and technological forces such that they may not be fully conscious of how or why they act in a particular way. It also recognizes that practice is relational, meaning that it is shared among individuals, groups and communities (The New London Group, 1996). Thus, privacy-related change, whether in behavior, thinking or both, cannot be conceptualized as solely, or even primarily, individual action. This turn toward practice mirrors shifts in social theory more broadly (Knorr-Cetina *et al.*, 2000) as well as in literacy (Gee, 2015) and privacy specifically (Dourish and Anderson, 2006).

Within the library context, efforts like the Library Freedom Project (2023), the National Forum on Web Privacy and Web Analytics (Young et al., 2019), the Licensing Privacy project (Hinchliffe, 2023) the Privacy and Ethics in Technology Working Group (Digital Library Federation, 2022), the Prioritizing Privacy project (Hinchliffe and Jones, 2019) and the Brooklyn Public Library's Data Privacy Project (2023), have convened groups, developed materials, and taken action to integrate privacy literacy into the practice of librarianship. These have included fostering communities of practice (Young et al., 2019), leading educational workshops (Data Privacy Project, 2023; Library Freedom Project, 2023; Hinchliffe and Jones, 2019; Macrina and Glaser, 2014; Walker et al., 2020), providing primers on specific privacy issues, such as the use of learning analytics in academic libraries (Jones, Briney, et al., 2020), developing privacy-protective language for library contracts with vendors (Hinchliffe, 2023), and setting up the anonymizing Tor browser on library computers (Glaser and Macrina, 2015; Macrina, 2015; Macrina and Glaser, 2014). Beyond the library context, scholars have examined how children develop privacy literacy through participation in an online coding community (Hautea et al., 2017) and co-designed privacy literacy programs with teens and organizations (Smith et al., 2017) as well as with people in marginalized neighborhoods (Lewis et al., 2018; Petty et al., 2018). Though varied, these efforts approach privacy as something people develop while rooted in a particular community, whether professional (e.g. librarianship), hobby (e.g. coding in Scratch) or geographical (e.g. Detroit).

Overall, the practice-based conceptualization strives toward reflexive engagement. Here, the goal of privacy literacy is for communities of people to recognize the privacy issues most salient to them and to work toward addressing the issues. Like the other conceptualizations, this one responds to the rise of digital technologies that exacerbate surveillance (Macrina and Glaser, 2014; Smith *et al.*, 2017), generate vast amounts of data about people (Hautea *et al.*, 2017; Jones, Briney, *et al.*, 2020; Young *et al.*, 2020) and harm marginalized communities (Lewis *et al.*, 2018; Petty *et al.*, 2018). But it does so recognizing that datafication is not a universal experience – its

harms and gains are unevenly distributed and its privacy implications context-specific. Consequently, efforts to address datafication concerns are more likely to be successful if they are grounded in the conditions of a particular community. Of course, community-based work is immensely challenging, requiring patience, time, buy-in and money. Yet the alternative – focusing on individuals – is unlikely to result in the kind of social change needed to address the root causes of contemporary privacy concerns.

Orienting privacy literacy toward social change

The boundaries between these three conceptualizations are by no means fixed. For instance, bridging the knowledge- and process-based characterizations, Desimpelaere *et al.* (2020) explain that while their privacy literacy training for children largely focused on behavior change, such trainings should also inspire critical thinking and reflection. Melding the process- and practice-based conceptualizations, Pangrazio and Selwyn (2018) and Kumar and Byrne (2022) treat data-driven interactions as embedded in practices while advocating literacy frameworks grounded in critical thinking. Baruh *et al.* (2017) highlight the value of qualitative research on privacy decision-making and practice, noting that the often quantitative studies of privacy literacy as knowledge cannot explain why people make the privacy decisions they do and how their actions reflect their response to the contemporary information landscape. Trepte *et al.* (2015) acknowledge that people may resist privacy literacy efforts, perceiving them as paternalistic.

Indeed, critics warn that privacy literacy may unfairly turn the social responsibility of privacy protection into an individual burden that requires education, time, money at a level that few can access (Hagendorff, 2018; McDonald and Forte, 2021). In that spirit, Masur (2020) proposes a privacy literacy model that aims to infuse a social dimension into the knowledge-based conceptualization. While efforts to integrate the three conceptualizations are valuable, unless they grapple with the fact that literacy is not an autonomous force for social good (Graff, 2010; Street, 2003), they are not likely to create much change when it comes to advancing privacy in the face of datafication. Change happens when those working toward it establish a shared vision of what they strive to accomplish. In the same vein as those working in media, information and data literacy (Jansen, 2021; Livingstone et al., 2008), those working in privacy literacy must ask, what is privacy literacy for?

To answer this question, I build on legal theorist Julie Cohen's (2013) articulation of what privacy is for and The New London Group (1996) agenda-setting manifesto calling for new forms of literacy in the face of social and technological change. As explained earlier, Cohen (2013) argued that privacy "shelters dynamic, emergent subjectivity from the efforts of commercial and government actors to render individuals and communities fixed, transparent, and predictable" (p. 1905). In short, privacy gives people the breathing room they need to become themselves (Cohen, 2013). Fights to defend privacy in the face of data extraction are declarations to protect space for human flourishing.

At the same time, The New London Group (1996) contends that institutions are co-opting the discourse of personal relationships (e.g. workplace as family) to advance their own, often commercial, ends, simultaneously weakening the community spaces dedicated to human flourishing. The challenge of literacy efforts is to preserve these spaces in ways that "recruit, rather than attempt to ignore and erase, the different *subjectivities*—interests, intentions, commitments, and purposes—students bring to learning" (The New London Group, 1996, p. 72, emphasis in original). Where privacy provides the shelter for subjectivities to develop, literacy enables people to learn how and where to channel their subjectivities toward communal good rather than commercial gain. This requires those involved in literacy to "see themselves as active participants in social change, as learners and students who can be active designers—

makers—of social futures." (The New London Group, 1996, p. 64). Thus, I advocate that privacy literacy research and praxis aim to mobilize people toward changing the technological *and* social conditions that nudge subjects toward advancing institutional, rather than community, goals.

To consider *how* privacy literacy can work toward this vision, the next section articulates connections with the commitments of critical literacy and offers suggestions about ways privacy literacy scholars and practitioners can integrate them into their research and praxis.

Aligning privacy literacy and critical literacy

Like privacy, literacy is an "essentially contested" concept whose meaning cannot be resolved into one "correct" characterization (Lankshear and Knobel, 2011). Historically, reading, writing and language development were studied as matters of psychology and linguistics (Bloome and Green, 2015; Gee, 2015; Lankshear and Knobel, 2011; Rowsell and Pahl, 2015), while the term "literacy" typically referred to nonformal education efforts meant to improve the lives of people in disadvantaged circumstances, such as unemployment, teenage pregnancy, substance abuse, mental illness or incarceration (Lankshear and Knobel, 2011). By the 1980s, scholars and practitioners were questioning this approach to literacy, both for its presumption of literacy as an autonomous force for social good and for its moralized prioritization of certain kinds of literacy practice (Graff, 2010; Street, 2003). They resisted these logics, explaining that literacy entails more than the functional skills of reading and writing text, and that developing such abilities does not inherently improve someone's life conditions. This is because social contexts, institutional values, historical precedence and technological affordances shape what literacy is, how literacy is achieved and what literacy does in particular circumstances (Gee, 2015; Street, 2003; The New London Group, 1996). Thus, literacy is more than a cognitive process of understanding meaning; it is a dynamic, situated, social practice of shared meaning-making (Bloome and Green, 2015) Gee, 2015; Pangrazio and Sefton-Green, 2020; Rowsell and Pahl, 2015; Street, 2003).

As digital technologies have permeated contemporary society, and as scholarship has grown to acknowledge the visual, material and embodied dimensions of meaning-making, "literacy can be apprehended as an ensemble of communicative practices, and print literacies can be subsumed within a much broader meshwork of practices" (Rowsell and Pahl, 2015, p. 14). Literacy practices are embedded in "cultural frameworks and models that inform when, where, and how written language should be used" (Bloome and Green, 2015, p. 20).

Of course, such norms shift over time and space. Changing social conditions throughout the late 20th century, including transformation from modernist to postmodernist worldviews. industrial to information economies and localized to networked technologies (Coiro et al., 2008; Cope and Kalantzis, 2009; Lankshear and Knobel, 2011; The New London Group, 1996), have reconfigured the boundaries between public and private realms of life (Cope and Kalantzis, 2009; The New London Group, 1996). Formerly "private" topics such as sex or trauma are more acceptable in public discourses. Furthermore, people engage with public discourse while embedded in many different communities, each with their own subcultures of meaning-making and norms around information sharing. As such, successful collaboration and sense-making requires (among other things) attending to responsibilities such as privacy (Coiro et al., 2008; Mackey and Jacobson, 2011). Here, privacy signifies the ability to understand and navigate the norms and rules that implicitly and explicitly govern the appropriate flow of information (Nissenbaum, 2010; Richards, 2022). The increasingly digital mediation of so much human experience makes privacy even harder to manage. This is because the technical architecture (e.g. http vs https) and economic structures (e.g. targeted advertising business models) of many digital technologies make information available to others in a way that is often not obvious to the people using them. Thus, achieving privacy can require conscious effort, which makes privacy an important component of literacy.

This vision of orienting privacy literacy research and praxis toward changing technological and social conditions aligns with the commitments of critical literacy, which recognizes that issues of information access and meaning-making are also issues of power (Janks, 2010). As a field of inquiry as well as a praxis, critical literacy aims to "analyze, critique, and transform the norms, rule systems, and practices governing the social fields of everyday life," and is particularly oriented toward striving toward "social justice in marginalized and disenfranchised communities" (Luke, 2012, p. 5).

Several existing data and privacy literacy efforts ground themselves in critical literacy (e.g. Lewis *et al.*, 2018; Markham, 2019; Pangrazio and Cardozo-Gaibisso, 2021; Pangrazio and Selwyn, 2019, 2021; Petty *et al.*, 2018). For instance, drawing inspiration from the work of James Gee, Brian Street and Allan Luke, Pangrazio and Selwyn (2019) explain that "[p]ersonal data literacies should aim to build awareness of the social, political, economic and cultural implications of data, as well as cultivating the metaphorical 'space' to reflect critically on these processes" (p. 425). They offer a framework that "aims to support the capacity of individuals to identify and analyze [the] processes [of datafication] and then devise uses and tactics in response." (p. 428). Markham (2019), drawing on the critical pedagogy of Paulo Freire, has developed a method of digital autoethnography through which young adults develop critical consciousness of datafication and learn how to analyze the implications of data practices in the lives of themselves and those around them. These frameworks and techniques have much to offer privacy literacy. However, they focus more on the analysis and critique dimensions of critical literacy, leaving its transformational dimension underdeveloped.

Transforming the technological and social conditions that create privacy concerns

Critically oriented privacy and data literacy efforts often presume that knowledge will empower people into action (Pangrazio and Sefton-Green, 2020), yet empirical work suggests otherwise. Privacy and data literacy projects with youth have found that while participants value the knowledge they gain and express concerns about datafication, they do not typically change their own practices or push for social or structural change (Bowler *et al.*, 2017; Pangrazio and Cardozo-Gaibisso, 2021; Pangrazio and Selwyn, 2018, 2021; Selwyn and Pangrazio, 2018). To better equip people to help transform the conditions that create privacy concerns, privacy literacy projects should explicitly link their work with specific avenues of change, for instance, via law, design, organizational policy or advocacy. These examples are illustrative, not exhaustive, as the most persuasive pathway for change will depend on each project's context:

- Legal changes: As digital privacy issues have captured lawmakers' attention, privacy literacy scholars and practitioners can explain how people can get involved in such efforts. For instance, young adults in the USA have mobilized around digital privacy and online safety issues and are lobbying federal and state lawmakers regarding specific proposed bills (Lima, 2023). Privacy literacy projects that connect with such lobbying efforts could send a powerful signal to their participants about how youth can make a difference in regulation and policymaking.
- Design changes: Privacy literacy scholars and practitioners can push technology
 design practices that center the privacy interests of those most affected by
 technologies. For instance, Kumar et al. (2023) offer guidance on how technology
 developers can engage with privacy theory to grapple with design tensions and use

- child- and community-centered design processes to integrate privacy protections directly into technologies. Privacy literacy projects that connect with design efforts can help transform practice at the level of industry.
- Organizational changes: Privacy literacy scholars and practitioners can work to
 change organizational policies and practices to better protect the privacy of the
 communities they serve. For instance, the Licensing Privacy Project (Hinchliffe,
 2023) has identified how data collection through library systems can harm patrons
 and developed a rubric that librarians can use to evaluate privacy in vendor
 contracts. Ultimately, the project aims to provide librarians with privacy-protective
 language they can incorporate into vendor contracts, transforming practice at the
 level of organizational relations.
- Advocacy: Privacy literacy scholars and practitioners can partner with digital rights
 organizations like the Electronic Frontier Foundation, Fight for the Future, Access
 Now, Privacy International, the Panoptykon Foundation, Tactical Tech, Engage
 Media, the Manushya Foundation, the African Digital Rights Network, Tedic,
 Ipandetec, and many others around the world who engage in research, activism and
 community-building on digital privacy issues. Such partnerships could help ground
 privacy literacy research and praxis in the goals of specific communities already
 working toward making change.

Advancing community, not institutional, goals

Since privacy and literacy are each multi-faceted concepts, scholars and practitioners must determine how privacy literacy research and praxis fit into their specific contexts. Returning to critical literacy's goal of advancing social justice for disadvantaged communities can help orient them toward community, rather than institutional, goals. For instance, the Our Data Bodies project examines how datafication affects people's ability to access public benefits and what strategies people use to protect their privacy in its wake (Petty *et al.*, 2018). They ground their work in marginalized neighborhoods in Charlotte, North Carolina, Detroit, Michigan and Los Angeles, California, synthesizing their findings into a workbook that other community organizations can use while also providing information on local organizations pushing for change (Lewis *et al.*, 2018). They describe their work as a combination of academic research, capacity-building and community organizing (Petty *et al.*, 2018), integrating research and praxis to emphasize not only how datafication harms specific people, but also how those people exercise agency to resist datafication.

While the Our Data Bodies project draws on digital justice principles and the perspectives of its community members to clarify its goals (Lewis *et al.*, 2018), privacy literacy projects can also turn to other community sources for inspiration. For instance, many library-focused projects cite the privacy commitments embedded in the American Library Association's Bill of Rights as well as guiding documents from specialized organizations like the Association of College and Research Libraries (e.g. Hartman-Caverly and Chisholm, 2021) as motivations for their work. However, privacy literacy scholars and practitioners should also be on the lookout for ways that institutional rhetoric can co-opt community goals. For instance, laws that seek to protect children's privacy can further marginalize LGBTQ or other minoritized youth (Grace *et al.*, 2023; Lima, 2023); design standards that seek to protect privacy can sidestep the core issues of datafication (Steeves, 2022); and educational institutions often perpetuate the harms of datafication (Hillman, 2022; Jones, Briney, *et al.*, 2020; Jones, Asher, *et al.*, 2020; Jones *et al.*, 2019; Jones and Hinchliffe, 2023). While no privacy literacy project can mitigate all of these tensions, aligning with

specific communities can help scholars and practitioners identify and work toward concrete efforts for change.

Conclusion

As the forces of datafication intensify, this article demonstrates that privacy can be a valuable rallying point for resisting the harms of datafication. It describes how privacy literacy aligns with data literacy and identifies three ways that current research and praxis have conceptualized privacy literacy – as a form of knowledge, as a process of critical thinking and as a practice of enacting information flows. To help scholars and practitioners working within each of these conceptualizations orient their work toward the social, rather than individual, dimensions of privacy, this article has advocated that privacy literacy research and praxis aim to mobilize people toward changing the technological and social conditions that nudge subjects toward advancing institutional, rather than community, goals, and explained how the commitments of critical literacy can help privacy literacy scholars and practitioners work toward this vision.

In sum, to transform the conditions that create privacy concerns, privacy literacy research and praxis need to do more than simply illustrate or explain what the harms are. They should help people "unpack complex racial and social justice issues, [...] [and] provide pathways forward for dismantling power structures that perpetuate injustices" (Jansen, 2021, p. 9). This is a political process (Janks, 2010; Jansen, 2021; MacKinnon, 2013; Pangrazio and Sefton-Green, 2020), which may unsettle some privacy literacy scholars and practitioners. But creating a world that respects the social value of privacy requires changing the circumstances that currently undermine privacy. And change does not simply happen; it must be pushed for. As abolitionist leader Frederick Douglass (1857) noted, "[p]ower concedes nothing without a demand" (p. 22). By defining the purpose of privacy literacy, this article aims to declare what we as privacy literacy scholars and practitioners are working toward – to declare what we are standing for.

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